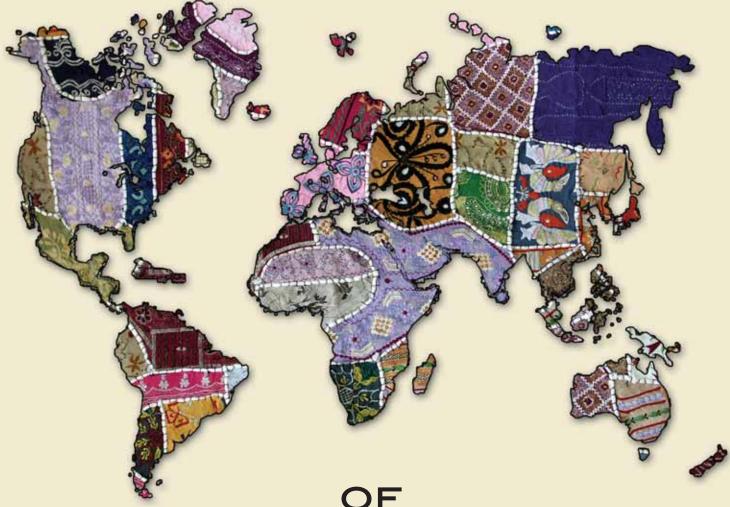
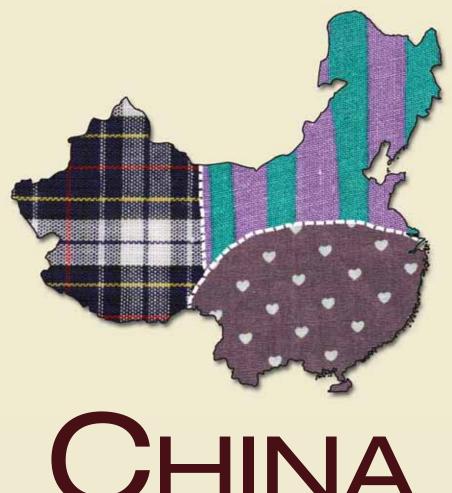
WHO'S WHO



GLOBAL TEXTILES

AN ADVERTISING SUPPLEMENT TO HOME TEXTILES TODAY

Who's Who GLOBAL TEXTILES



CHINA



HIGHTEX CO. LTD.

HANGZHOU, China—Hightex Co. Ltd. is investing heavily in new facilities and equipment to become a leading worldwide supplier of home textiles.

The private company was founded in 2000 and has invested US\$ 15 million to acquire the finest textiles machinery, including 82 Picanol weaving looms from Belgium and Staubli electronic jacquard machines from France. Hightex also has an advanced digital printing and weaving design system from Sophis, and developed its own ERP computer management system to enhance efficiency. The company's factory has achieved ISO 9001 international quality system certification and an ISO 14000 environmental management system.

Hightex exports 60 percent of its products, with about half going to the United States. The company has developed a good reputation, both domestically and abroad, for its advanced equipment, stable quality, professional product development and design, scientific management and quick response; its Interman brand is a leader in China.

Hightex is planning a new high-tech industrial park that will encompass spinning, dyeing, weaving, sewing and finishing in 200,000 square meters. The company plans to invest US\$ 50 million in the project, which will be completed in five years.

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HAINING HEXIN TEXTILES LTD.

HAINING, China—Haining Hexin Textiles Ltd. is developing a global reputation for state-of-theart technology and award-winning designs in decorative, home textiles and specialty fabrics.

Hexin was founded in 1994, and operates manufacturing facilities totaling 20,000 square meters in an industrial area totaling 25,000 square meters. The company owns more than 200 of the finest spinning and weaving machines, both domestic and imported. Hexin offers an array of solid-color and printed fabrics. The company also manufactures an extensive selection of wide-width fabrics up to 3.1 meters wide, as well as specialty fabrics, including flame-retardant fabrics.

Under the direction of general manager Zhou Zhongming, Hexin is continuing to invest in technological innovation, including the use of nanotechnology. The company is adding a new factory covering more than 20,000 square meters; construction should be completed this year. Hexin achieved ISO 9001 certification in 2001, and develops products for the domestic Chinese market as well as for export markets including Germany, France, U.K., Australia and the Middle East.

Hexin emphasizes product development and design creativity, and more than 10 of its products have received national honors for innovation.

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KELIDA TEXTILE MILL CO. LTD.

HANGZHOU, China—Kelida Textile Mill Co. is rapidly expanding to increase its global market share and fulfill demand for its high-quality decorative fabrics and home textiles.

Kelida offers an extensive product line, including yarn-dyed chenille upholstery fabrics, yarn-dyed decorating fabrics, embroidered fabrics and silk, as well as various styles of finished home textiles including cushions, pillows, blankets, sofa covers, bedding and curtains. Approximately 90 percent of its products are exported to Europe and the U.S.

Founded in 1995, Kelida facilities currently cover more than 52 Chinese acres with total capital of US\$ 8.5 million. The company owns and operates first class manufacturing equipment, including Italian SMIT, G6300S360 and French STAUBLI 5120 yarn-dye jacquard machines as well as more than 200 sets of Chinese S200 rapier looms. The company employs 555 people, including 70 engineers, and achieved ISO 9000 certification in 1999.

To respond to increasing customer demands, Kelida is building a new manufacturing complex that will cover 120,000 square meters and encompass a yarn-dyed weaving plant, a home textiles manufacturing facility, a sofa manufacturing plant, a sales and distribution center, office complex, living quarters and farmland.

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HAINING YULONG CLOTH ART CO. LTD.

HAINING, China—Haining Yulong Cloth Art Co. Ltd. integrates the design, manufacturing and sales of decorative fabrics, upholstery fabrics, window coverings and bedding.

Yulong designs products specifically for the European and U.S. markets, focusing on the medium- to upper-end segments. Approximately 80 percent of the company's products are exported, and Yulong currently has annual turnover in excess of US\$ 10 million.

Yulong maintains a large stock of raw materials, including wire and standard wire cloth, an in-house tooling department, and its own weaving looms, fabricating, and welding equipment, allowing the company to quickly and efficiently manufacture its curtain fabrics, decorative fabrics and upholstery fabrics. The company also manufactures wire cloth of all shapes, sizes, and end uses, including large disk screens, granulator screens, centrifuge screens, cylinders, traveling water screens, and vibratory screens.

Founded in 1997, Yulong currently employs more than 300 workers at its manufacturing facilities, which produce 3 million to 5 million meters of fabric worth about US\$ 50 million annually.

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HANGZHOU YASHIJU FABRIC PRODUCTS CO. LTD.

HANGZHOU, China—Hangzhou Yashiju Fabric Products Co., Ltd. has developed a worldwide reputation for unique and innovative yarns, silks, decorative fabrics and upholstery fabrics.

Yashiju is in the forefront of the domestic Chinese industry and is becoming a well-known global brand. Yashiju exports its products to more than 20 countries, including Japan, U.S., Russia, Canada, Australia and the Middle East. The company regularly exhibits at leading international textiles shows, including Heimtextil in Germany and TIP in Belgium.

Founded in 1995, Yashiju manufacturing facilities cover 42,000 square meters and employ 500 people. The company owns first-class equipment, including 120 Chinese looms, 36 Picanol Gamma looms imported from Belgium, 38 French Staubli and domestic thread floss machines, four automatic beaming machines and two transfer printers. The company develops more than 100 new yarns each year, and produces approximately 3,500 tons of yarns annually. Yashiju factories received ISO 9002 certification in 2000.

Additionally, Yashiju produces more than 5,000 new fabric designs each year, including both jacquards and prints. The company uses the latest Sophis computer-aided design systems developed in Italy and Zhejiang University to stay in the forefront of textiles design.

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HANGZHOU BIYA FABRIC CO. LTD.

HANGZHOU, China—Hangzhou Biya Fabric Co. Ltd. is building its business by emphasizing customer service and high quality products.

Founded in 1975 as the Wuhang Silk Weave Factory, Biya has a well-developed business in decorative fabrics, and offers a wide range of products, including upholstery fabrics, engineered fabrics and both wide- and narrow-width curtain fabrics. The company's manufacturing facilities are conveniently located near the Hu-Hang highway, a two-drive from Shanghai; the Jianqiao airport and Jin-Hang canal also are nearby. Biya's factory received ISO 9001 certification in 2000.

Biya currently operates more than 100 looms, including both jacquard and Rapier equipment, and has more than skilled 300 employees. The company designs and weaves fabrics for the domestic Chinese market as well as for global export trade; major export markets include Europe, the U.S., Japan, the Middle East and Africa.

Biya textiles designers are continually developing new products, including exclusive fabrics designed to exacting customer specifications. The company places great importance on both product quality and design innovation. In 2003, Biya's products won the prestigious Gold Medal in the "Hong Da" Haining China Home Textilex Cloth Designing Invitational Competition.

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HAINING YAXIN **TEXTILE DECORATION CO.** ITD

HAINING, China—Haining Yaxin Textile Decoration Co., Ltd., is making substantial investments in facilities and equipment to take a leading role in the global home textiles market.

Founded in 1999, Yaxin has annual turnover of US\$ 7 million and employs 200 people. The company's manufacturing operations currently take place in a 16,500 square meter industrial area, but Yaxin is investing US\$ 11.5 million to add 12.000 square meters of manufacturing.

As part of its expansion program, Yaxin is importing the finest printing, dveing and finishing equipment from Germany, the U.S. Japan, Australia, Italy, the Netherlands and Taiwan. The expansion program will be completed in 2006. Yaxin also is expanding its operations in the export arena and has established a separate design studio specifically to serve the needs of the international market.

Yaxin produces a wide range of decorative fabrics and finished home textiles, including bedding and accessories; the company is well known in the domestic Chinese market for its artistic and floral designs. Yaxin's annual production capacity exceeds 6 million pieces. The company markets its products under the Twin Cat brand, which encompasses pure cotton textiles.

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HANGZHOU **ZHONGWANG FABRIC PRODUCTS** CO. LTD.

HANGZHOU, China—Hangzhou Zhongwang Fabric Products Co. Ltd. is gaining market share in the decorative fabric business by expanding its international exporting efforts.

Zhongwang was founded in 1995 and has become a leading supplier for the domestic Chinese market, with annual turnover reaching nearly US\$ 12.5 million. To facilitate its continued growth, the company opened branch offices in Beijing, Shanghai, Guangdong, Chengdu and Kunming. Major export markets include the U.S., Europe, Middle East, South Africa and Southeast Asia.

Zhongwang manufacturing facilities total 16.000 square meters and are located in the Yuhang district, where the company employs 340 skilled workers. The company's annual production exceeds 8 million meters of fabric, produced on modern machinery, including 40 Picanol Gamma rapier looms from Belgium, 30 Staubli jacquard looms, 150 rapier looms from China Textile Machinery Co., as well as high-speed sectional warp machines and sublistatic printing machines. Zhongwang received ISO 9001 certification in 1998.

Additionally, Zhongwang has invested in 10 Sophis computer-aided design systems, which company designers use to produce hundreds of original fabric patterns each year. Because of this emphasis on fashion and design, the Zhongwang brand received the "famous brand" award in 2002 and 2003 2003 from the China State Bureau of Quality and Technical Supervision. The company will be exhibiting at the TIP show in Belgium Sept. 9 to 12.

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HAINING TIANYI **TEXTILE CO. LTD.**

HAINING, China-Haining Tianyi Textile Co., Ltd. has distinguished itself in both the domestic and export markets through its dedication to designing, manufacturing and marketing the highest quality decorative fabrics.

Tianvi was founded in 1998 and its factories currently operate in more than 5,000 square meters. Tianyi owns more than 200 rapier and jacquard looms, with an annual manufacturing capacity of 10 million meters in decorative fabrics.

With more than 300 employees, Tianyi has annual turnover of US\$ 12.5 million. The company received ISO 9000 certification in 1999, and completed a modernization program in June 2003, adding a new facility for manufacturing household textiles, including bedding and decorative accessories.

Tianyi supplies the domestic Chinese market and also exports its products to Europe, Southeast Asia and the Middle East. Currently, about 80 percent of the Tianyi's products are exported and the company intends to expand its business with the U.S. market. The company focuses on design and product quality, and works closely with its customers to create exclusive products. Tianyi received an award for "Best Home Textile Product Deisign" from the China Home Textiles Association in 2000.

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Who's Who of GLOBAL TEXTILES

ZHEJIANG MULTI GLORY INTERNATIONAL FEATHER CO. LTD.

HANGZHOU, China—Zhejiang Multi Glory International Feather Co. Ltd. is rapidly expanding to become a world leader and fulfill domestic and international demand for its high quality feather and down, bedding and apparel products.

Established in 1994, Multi Glory is the largest down products manufacturer in Zhejiang province and has annual turnover of US\$ 200 million. Multi Glory's facilities total 150,000 square meters and employ more than 1,000 people, including 100 employees in research and development.

Multi Glory possesses state-of-the-art imported equipment, including 2,000 automatic sewing machines, computer aided design systems, 12 singleneedle quilting machines and eight multi-needle quilting machines.

About 95 percent of Multi Glory's products are exported to North America, Western Europe and Southeast Asia; the remaining 5 percent are marketed domestically under the Felihon brand. Multi Glory's annual production comprises 10 million down-filled pillows and cushions, 5 million down-filled guilts and duvets, 2.5 million down-filled garments, 100,000 down-filled slippers and shoes and 50,000 down-filled sleeping bags.

Multi Glory was one of the first Chinese companies to receive ISO 9002 quality management system certification in 1997; the company received ISO 14001 environmental management system certification in 2001.

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YEELEIN TEXTILE CO., LTD.

QINGDAO, China—Yeelein Textile Co., Ltd. specializes in providing stylish designs and high quality service in the bedding, table linens and window coverings product categories.

Founded in 2002, Yeelein uses advanced manufacturing techniques and both natural and manmade fibers to create a wide variety of home textiles products. The company is well known as a fashion leader in silk and cotton home textiles and is widely recognized for its printing, embossing and embroidery techniques.

Yeelein has received awards for excellence from the China Textile Department and has been recognized as the best enterprise of economic benefits continuously for 10 years by the provincial government in China's Shandong province.

Under the direction of general manager Lin Wang, Yeelein has set up modern business management system and a first-class domestic research and development team, which includes eight staff designers who develop thousands of new products every year. The company exports to the U.S., Canada, Australia and Italy.

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LOFTEX

BINZHOU, China—Innovation, value, function and quality are critical attributes that have made Loftex a leading international supplier of bath, beach and kitchen terry towels and fleece blankets.

Loftex was established 1980 as a privately held towel factory with 200 employees and has grown steadily. The company began exporting to Japan. Europe and Australia in 1993 and opened its Loftex USA division in 2004. Loftex currently employs more than 7.000 skilled workers and has currently annual turnover in excess of US\$ 140 million.

The company has invested more than US \$ 150 million over the past two years to acquire the most up-to-date equipment and facilities, including the company's U.S. design and marketing division, headquartered in New York. Showrooms also are located in Shanghai; North Ryde, NSW, Australia; and Manchester, England.

Loftex positions its brand at the middle to the upper levels of the market, providing high quality, differentiated products at competitive prices. Loftex towels are designed to engage the consumer emotionally via touch, loft and overall tactile and visual appeal. The company strives to take design leadership and customer service to the next level by developing products specifically for its various markets.

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WHO'S WHO OF GLOBAL TEXTILES



EUROPE, NORTH AMERICA & SOUTH AMERICA



Who's Who of GLOBAL TEXTILES

EUROPE, NORTH AMERICA & SOUTH AMERICA

BUETTNER

BRUSQUE, Brazil-Buettner, one of the oldest and most respected suppliers of beach towels and bath fashions, stays on the cutting edge of global technology trends with constant attention to modern machinery, new fibers and fashion developments. The company prides itself on its quality, flexibility and small minimum-lot requirements.

Founded in 1898, Buettner owns state-of-theart machinery, including double jacquard looms and 14-color printing equipment. The company offers a range of constructions, including conventional cotton, Supima cotton, modal and bamboo, as well as printed and embroidered towels and accessories.

Exports represent about 50 percent of Buettner's total annual sales of US\$ 62 million. The company currently exports to more than 40 countries; approximately 35 percent of exports are to the United States and 35 percent are to Europe. Key customers include department stores, catalogs and supermarkets.

Buettner employs 2,000 people under the direction of João Henrique Marchewsky, president and director. Buettner is public company, although the majority of its stock is held by the Paulo and Omar Mansour family.

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LENZING AG

LENZING, Austria—Technical expertise, product innovation and global marketing have propelled leading manufacturer Lenzing AG into the forefront of the worldwide fiber market.

Lenzing was founded in 1938, and currently owns the largest integrated pulp and viscose production facility in the world here. Lenzing also manufactures branded Modal and Tencel fibers. Annual turnover is in excess of US\$ 1.05 billion for the Lenzing group.

Truly a global supplier. Lenzing operates manufacturing facilities all over the world. The company manufactures viscose and Modal in Austria, and manufactures viscose in Indonesia. The company bought Tencel Inc., in 2004 and now owns Tencel plants in Heiligenkreuz, Austria; Mobile, Alabama; and Grimbsy, England, Lenzing built a Lyocell plant in Heiligenkreuz in 1997 and is building a viscose fiber production plant in Nanjing in a joint venture with Nanjing Chemical Fibre. Lenzing maintains showrooms in New York, London, Shanghai and Hong Kong.

Lenzing is in the forefront of the corporate environmental movement, and has won numerous awards, including the European Environment Award, the Eco-label, and the Panda Award. The environmentally friendly process for manufacturing uses sustainable resources to produce this innovative cellulose fiber.

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KARSTEN

BLUEMAU, Brazil—Global textiles supplier Karsten distinguishes itself in the world market through a combination of product innovation, design leadership and flexibility.

A publicly held company, Karsten has been in business for 123 years and currently exports to more than 40 countries with annual turnover of more than US\$ 130 million. Approximately 40 percent of the company's business is done in South America, 40 percent in the U.S. and the balance in Europe. The company has a design, marketing and sales team dedicated to the U.S. market, along with a New York showroom and a North Carolina warehouse and distribution facility.

Karsten is considered a leader in towel production, offering solid colors, fashion iacquards and specialty constructions in bath towels, beach towels and robes; the company also has expanded into sheets, pillowcases, bed ensembles, table linens and upholstery fabrics. Karsten's products are distributed in a variety of retail segments, including mass merchants, specialty stores, department stores and luxury retailers.

The company maintains its design leadership through intensive research and development and is extremely flexible, creating a variety of products specifically to meet the needs of its individual customers.

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THE FASHION AND BUSINESS NEWS SOURCE FOR THE HOME TEXTILES INDUSTRY

WHO'S WHO OF GLOBAL TEXTILES



INDIA



ALOK INDUSTRIES LTD.

MUMBAI, India—Alok Industries is building upon its state-of-the-art, vertically integrated manufacturing facilities to offer customized home textiles solutions at very competitive prices. The company specializes in both fabrics and finished home textiles in 100 percent cotton as well as blended constructions, in a wide variety of finishes. Alok also manufactures fabrics and finished products for the apparel trade.

Alok was founded as a private company in 1986 and became a public limited company in 1993; current annual turnover is US\$ 280 million. Virtually all of the company's home textiles production is exported, with the United States representing the largest market, at nearly 80 percent. The company employs 4,225 people under the direction of chairman Ashok Jiwrajka and managing director Dilip Jiwrajka.

Alok produces more than 37 million meters of sheeting fabrics annually. Alok currently is expanding its production, increasing its capacity up to 60 million meters of sheeting annually, and adding terry towels. Alok's continuing modernization program has focused on valueadded segments including weaving, knitting and processing, as well as design and product development. The company has imported the most up-to-date machinery from Europe, giving Alok a competitive advantage.

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INTERNATIONAL HOME DECO PARK

NEW DELHI, India-An exciting new multidimensional business park designed to improve the quality of sourcing and promote the export of Indian home décor products will open here in November 2005. The International Home Deco Park will provide showrooms and services to bring together approximately 100 Indian manufacturers with buyers from around the globe.

With the India sourcing market being largely fragmented, IHDP presents a unique opportunity for all categories of buyers, including those who previously visited India and others that may not have come before. Private investors constructed the 350,000-square-foot facility with a total investment of approximately US\$ 20 million.

IHDP will address the needs of the global buying community by showcasing the best of Indian textiles, floor coverings and decorative accessories. Participating companies will display the most creative and comprehensive product range available across India, eliminating the need for buyers to travel to remote locations.

IHDP is the first facility of its kind in India and Asia and offers modern communication facilities, a hospitality/travel desk, photography studio, café and a service center offering a full range of international business options, including packaging/labeling, forwarding and shipping services, design and product development, inspection and testing.

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PASUPATI FABRICS LTD.

NEW DELHI, India-Vertical manufacturing and modern technology are the keys to success for Pasupati Fabrics Ltd., a rapidlygrowing producer of sheet sets, bed-in-a-bag sets, comforter sets, duvet sets, quilts, bed skirts, curtains and shower curtains.

Founded in 1996 by chairman and managing director Vijay Kumar Jain, Pasupati Fabrics currently employs 1,600 people and has annual turnover of US\$ 25 million. All of the company's products are exported, with about 90 percent going to the American market. The company is a leading supplier to U.S. national chains, department stores, upscale specialty stores and catalogs.

The private firm is growing at a rate of 20 percent per year, and currently produces more than 150,000 sheet sets per month. Pasupati's vertical manufacturing facilities house state-of-the-art machinery, including 26,000 Rieter cotton spinning machines from Switzerland; 96 Picanol airjet looms and 24 Sulzer projectile looms, producing 1.25 million meters per month; as well as continuous processing, finishing and rotary printing of 75,000 meters per day. Pasupati can print up to 16 colors on its 112-inch rotary screen-printing machines from Zimmer of Austria, and offers a variety of embroideries, laces and hem treatments.

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RUIA EXPORTS LTD.

MUMBAI, India—Ruia Exports Limited has developed major business in terry towels, bath rugs, table linens and kitchen textiles by focusing on customers' needs for rapid product innovation, on-time delivery and constant communication.

The company was founded in 1982 by the Ruia and Aggarwal families, which have been in the textiles industry for more than 50 years, and has enjoyed rapid growth in the past few years under directors Ajay Ruia and Kapil Aggarwal, with annual turnover reaching US\$ 9.3 million.

Ruia operates three manufacturing plants with 350 employees: terry towels are manufactured in Maharashtra; bath rugs and mats are made in Panipat; table and kitchen textiles are produced in Karur. Ruia's international design studio is based in the UK, and develops unique and coordinating designs.

More than 95 percent of Ruia's products are exported; major markets include the United States, which accounts for 50 percent of the business, Canada, the UK, Italy, Belgium, France, Spain, Australia and New Zealand. The company's towels are sold primarily to mass merchants; its bath rugs, kitchen textiles and table linens are sold both to mass merchants and upscale retailers.

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SHARDA EXPORTS

NEW DELHI, India—Sharda Exports has built a US\$ 25 million business in the global marketplace by investing in world-class facilities for producing hand-tufted and hand-woven carpets, leather carpets, bath rugs and chenille rugs.

This privately held family business exports all of its products, with the U.S. representing about 50 percent of the total sales. Offering a wide range of products, Sharda serves a complete spectrum of customers, including mass merchants, catalogs, national chains and specialty stores. The company's inhouse design and development team, Studio Sharda, develops a wide range of themebased collections every season; these innovative designs and products are featured in the company's lavish showroom in Delhi.

The company's vertically integrated factories are located near Delhi, where all of the production—from yarn dyeing to container loading—is done in-house. Sharda is one of the few companies that has received both ISO 9001 and 14001 certifications for its systems, social responsibility and environmental consciousness, allowing the company to meet or exceed the standards of the most demanding retailers in the global home furnishings industry.

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TRIDENT GROUP

BARNALA, India—Combining state-of-the-art technology with innovative, high-quality products, the Trident Group has grown rapidly into one of the top five terry towel manufacturers in the world.

Trident was founded in 1984 as a supplier of yarn, paper and chemicals, and began manufacturing towels in 1998. Under the leadership of CEO/managing director Rajinder Gupta, the company invested heavily in modern European machinery and today produces more than 120 million towels annually. Total annual turnover for the group will reach US\$ 225 million this year.

Trident designs and manufactures a complete range of towels, including solid and jacquard bath ensembles, beach towels, sublistatic prints, holiday bath and fingertip sets and specialty products, including zero twist, cotton/modal, cotton/bamboo and other innovative blends. About 90 percent of the company's products are exported, 60 percent to the U.S. and 25 percent to Europe. Trident customers include major U.S. retailers, including national chains, mass merchants, department stores and specialty stores.

Currently Trident uses wide-width, high-speed air jet looms with electronic pile motion, automatic stitching and cutting machines and auto-dispensing color machines; the company is continuing to add personnel and equipment to expand its global market share.

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WHO'S WHO OF GLOBAL TEXTILES



PAKISTAN



TOWELLERS LIMITED

KARACHI, Pakistan—Towellers Limited has made its mark in the global textiles industry by being customer focused, manufacturing towels, bed linens, blankets, apparel and socks specifically designed to meet buyers' requirements.

Founded in 1973, Towellers has developed an export business totaling approximately US\$ 40 million, with approximately 80 percent of the company's sales coming from the United States. The company also exports to the U.K., Canada and other European countries; its customers range from mass merchants to department stores.

Towellers is a public company with more than 3,000 employees and 35 managers, under the leadership of S.M. Obaid, managing director. Towellers is investing heavily in building its facilities. The company currently maintains in-house processing, weaving, knitting and finishing facilities. Towellers recently bought the Fieldale Virginia towel plant, which is spread out on 225 acres of land. The plant's covered area totals 625,000 square feet, and once installation is completed, will have a capacity of 275 tons of towels per month.

For Your Information:

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AL-ABID SILK MILLS

KARACHI, Pakistan—Al-Abid Silk Mills distinguishes itself in the world market through a combination of state-of-the-art printing and dyeing facilities and in-house design and creative departments.

Managing director Naseem Sattar established the public company in 1968; his two sons, Azim Sattar and Amir Naseem are both directors of the company. Al-Abid currently employs 4,000 people and has annual turnover of US\$ 90 million.

Al-Abid began as a composite textile manufacturing facility and has expanded into a vertically integrated home textiles producer, offering a complete selection of bed linens, table linens, window treatments, sofa covers and accessories. The company's ISO 9002-certified factory owns the finest rotary printing facilities, printing about 4.5 million meters every month. Al-Abid also owns Thermosole and pad steam machines for continuous dyeing of about 3.5 million meters every month, as well as acrylic back-coating and flocking machinery for foam-backed curtains and blackout linings, in widths up to 126 inches.

Al-Abid exports 100 percent of its products: 60 percent to the U.S. and Canada, 35 percent to Europe and 5 percent to Australia and New Zealand. The company is increasing its U.S. business 10 to 15 percent annually over the next three years.

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KOHINOOR WEAVING MILLS LTD., HOME TEXILES DIVISION

LAHORE, Pakistan—Kohinoor Weaving Mills is building upon a rich company history to service the upper-end of the global home fashions trade with high quality fabrics, bedding and curtains.

The parent company was founded in 1949 and Kohinoor Weaving Mills was established in 1988; the company's Kohinoor Home Textiles division was added in 2004 specifically to service the U.S. market. Total annual turnover in textiles for the public limited Kohinoor group is US\$ 250 million.

Kohinoor is totally oriented to exports, with about 90 percent of its exports going to the U.S. The company's products include greige, printed and dyed fabrics; sheet sets ranging from 250- to 1,000-thread-count; duvet sets, bed coverings, bed-in-a-bag sets, curtains, table linens, kitchen textiles and accessories. Kohinoor supplies leading U.S. suppliers as well as upscale retailers.

The company operates vertically in its 350-acre facilities, with a covered area of 1.2 million square feet. Kohinoor's equipment includes more than 500 Airjet looms, open-width Thermosol and pad steam dyeing, 16-color rotary printing, state-of-the-art finishing and automated Eton stitching. Kohinoor has the ability to process 4.5 million meters of fabric into finished products each month.

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NAKSHBANDI

KARACHI. Pakistan—Nakshbandi is building upon more than 30 years of experience in manufacturing terry towels, bathrobes and accessories to maintain its position as a leading global supplier.

Established in 1972 as a public limited company. Nakshbandi currently has annual turnover of US\$ 35 million and is investing heavily in its manufacturing facilities. The company currently operates 96 shuttleless terry looms, continuous pretreatment, dyeing, finishing and relaxed drving machines as well as automatic slitters, automatic length hemmers and Juki machines. Nakshbandi is setting up a new terry dyeing facility which will enhance terry processing capacity from 6,000 tons to 12,000 tons annually; the company also plans to add up to 32 new shuttleless looms.

Virtually all of Nakshbandi's products are exported; major markets include the U.S., U.K., Canada, Sweden, Norway, France, Germany, Italy, New Zealand, Japan, U.A.E., Saudi Arabia and other countries. Nakshbandi employs 875 people, all of whom pride themselves on offering superior customer service. The company is preparing to open a showroom in New York and an office in Houston to build upon its existing relationships with major U.S. customers.

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TEXLYNX

LAHORE, Pakistan— Texlynx is one of the largest home textiles sourcing companies in Pakistan, providing specialized sourcing, product development, consulting and quality control services to international customers. Incorporated in 1997. Texlynx has annual turnover of US\$ 45 million.

Texlynx sources a complete range of home furnishings, including sheeting from 150- to 1,000-thread-counts. The company's major strength is in product development and sourcing value-added products with trims, confection, embroidery, quilting, specialized dyeing and finishing. Products include bedding, curtains, furniture covers, kitchen textiles, infant products, coated fabrics and window blinds.

Texlynx also sources yarn, greige goods and apparel, including both carded and combed yarns, plain weaves, twills, drills, sateen, dobbies, jacquards, white, dyed, printed and yarn-dyed fabrics.

The company's major markets include the U.S., U.K., France, Spain, Portugal and Bangladesh. Texlynx employs 60 people under the direction of president Imran Lateef, and prides itself on having an experienced merchandising and product development team, as well as yarn specialists, stitching experts and skilled quality control inspectors.

The company's head office is located in Lahore with branch offices in Karachi and Faisalabad: liaison offices are located in the U.S. and Bangladesh.

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TEXNET **INTERNATIONAL** ITD

KARACHI, Pakistan—Service and quality control are the twin pillars of strength for TexNet International Ltd., a home textile buying house and inspection company specializing in quality control for the U.S. market since 1997.

TexNet handles the sourcing, follow-up and quality control of a vast array of home textiles. including bedding, bed-in-a-bag, knit bedding, curtains, bathrobes, towels and slipcovers. TexNet currently generates annual turnover of US\$ 15 million.

The company offers its clients an online tracking system, which provides daily production status, inspection reports, shipping documents and other relevant information. TexNet company headquarters are located in Karachi: a branch office is located in Faislabad.

Chief executive Ahmad Fraz has an MBA from the U.S. and than a decade of experience in the manufacturing and sourcing of textiles products; he has assembled a first-rate team of four merchandisers and 11 quality controllers to oversee the execution of orders from start to finish. These educated inspectors and quality control managers take a hands-on approach, issuing daily reports from factory floors about the progress of customer orders, from the dyeing and printing stage all the way through to the finished products.

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OCEANIA INDUSTRY SHANGHAI

SHANGHAI, China—Oceania Industry Shanghai (OIS) has become a leading sourcing resource and global trading company by emphasizing efficiency, simplicity and customer service.

The privately held company was founded in 1992 as a Sino-Australian joint venture between Oceania International Group Pty. Ltd. and China Railway Trade Centre; the company now works with more than 500 international customers and has annual turnover of approximately US\$ 10 million.

A major resource for global sourcing, OIS is affiliated with more than 50 leading garment manufacturers and is also the buying and sourcing office for major international brands. The company added a division for merchandising and sourcing home textiles in 2002, and now works with more than 50 home textiles manufacturers in a variety of product categories, including curtains and curtain fabrics, shower curtains, table linens, upholstery fabrics, sheets, quilts, down and feather bedding, duvet covers and accessories.

OIS currently does business with companies in the U.S., Canada, Australia, Europe, Central America, South America and Asia. The company employs highly trained professionals in merchandising and sourcing; its senior management is fluent in both English and Chinese, allowing OIS to serve as an important bridge between Western business professionals and Chinese manufacturers.

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